## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549
FORM 10-Q
QUARTERLY REPORT UNDER SECTION 13 OF
THE SECURITIES EXCHANGE ACT OF 1934
For Quarterly Period Ended June 30, 2004
Commission file number 1-4858
INTERNATIONAL FLAVORS \& FRAGRANCES INC.
(Exact Name of Registrant as specified in its charter)

New York
13-1432060
(State or other jurisdiction of (IRS Employer
incorporation or organization) identification No.)

521 West 57th Street, New York, N.Y. 10019-2960
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (212) 765-5500

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes [X] No [ ]

Number of shares outstanding as of July 31, 2004: 94, 223,911

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

INTERNATIONAL FLAVORS \& FRAGRANCES INC.

```
CONSOLIDATED BALANCE SHEET (DOLLARS IN THOUSANDS)
(Unaudited)
```

|  | 6/30/04 |  | 12/31/03 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  | ------- |  |  |
| - ------ |  |  |  |  |
| Current Assets: |  |  |  |  |
| Cash \& cash equivalents | \$ | 11,245 | \$ | 12,081 |
| Short-term investments |  | 466 |  | 474 |
| Trade receivables |  | 388, 127 |  | 336,980 |
| Allowance for doubtful accounts |  | $(16,491)$ |  | $(16,212)$ |
| Inventories: Raw materials |  | 228, 237 |  | 233,313 |
|  |  | 17,334 |  | 15,815 |
|  |  | 214,391 |  | 205,503 |
| Total Inventories |  | 459, 962 |  | 454, 631 |
| Deferred income taxes |  | 60,629 |  | 66,070 |
| Other current assets |  | 65,777 |  | 48,648 |
| Total Current Assets |  | 969,715 |  | 902,672 |
| Property, plant \& equipment, at cost Accumulated depreciation |  | 1,014,060 | 1,010,397 |  |
|  |  | $(528,093)$ | $(499,785)$ |  |
| Accumulated depreciation |  | 485, 967 |  | 510,612 |
| Goodwill, net |  | 647,566 |  | 647, 226 |
| Intangible assets, net |  | 145, 062 |  | 152, 187 |
| Other assets |  | 94,692 |  | 94,195 |
| Total Assets | \$ | 2,343, 002 | \$ | 2,306,892 |


| Liabilities and Shareholders' Equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Current Liabilities: |  |  |  |  |
| Bank loans and current portion of long-term debt | \$ | 33,863 | \$ | 31,371 |
| Commercial paper |  | 136,950 |  | 162,933 |
| Accounts payable-trade |  | 116,314 |  | 104, 028 |
| Dividends payable |  | 16,520 |  | 14,996 |
| Income taxes |  | 32,601 |  | 27,826 |
| Other current liabilities |  | 178,436 |  | 184,891 |
| Total Current Liabilities |  | 514,684 |  | 526,045 |
| Other Liabilities: |  |  |  |  |
| Long-term debt |  | 666,570 |  | 690,231 |
| Deferred gains |  | 71,934 |  | 73,439 |
| Retirement liabilities |  | 210,586 |  | 210, 031 |
| Other liabilities |  | 69,201 |  | 64,515 |
| Total Other Liabilities |  | 1, 018, 291 |  | 1, 038, 216 |
| Shareholders' Equity: |  |  |  |  |
| Common stock $121 / 2$ cent par value; authorized |  |  |  |  |
| 500,000,000 shares; issued 115,761,840 shares |  | 14,470 |  | 14,470 |
| Capital in excess of par value |  | 85,212 |  | 95,138 |
| Restricted stock |  | $(2,457)$ |  | $(3,952)$ |
| Retained earnings |  | 1,577,283 |  | 1,496,104 |
| Accumulated other comprehensive income: |  |  |  |  |
| Cumulative translation adjustment |  | $(68,105)$ |  | $(45,188)$ |
| Accumulated gains on derivatives qualifying as hedges (net of tax) | Accumulated gains on derivatives |  |  |  |
| Minimum pension liability adjustment (net of tax) |  | $(82,815)$ |  | $(82,815)$ |
|  |  | 1,514, 085 |  | 1,470, 079 |
| Treasury stock, at cost - 21,522,552 shares in '04 and 22,032,132 in '03 |  | $(704,058)$ |  | $(727,448)$ |
| Total Shareholders' Equity |  | 810, 027 |  | 742,631 |
| Total Liabilities and Shareholders' Equity | \$ | 2,343, 002 |  | 2,306,892 |

INTERNATIONAL FLAVORS \& FRAGRANCES INC.
CONSOLIDATED STATEMENT OF INCOME
(AMOUNTS IN THOUSANDS EXCEPT PER SHARE AMOUNTS)
(Unaudited)
Net sales
Cost of go
Research an
Selling an
Amortizati
Restructur
Interest e
Other (inco
Income bef
Taxes on in
Net income
Other compr
Foreign
Accumula
quali
Comprehens
Net income
Net income
Average num
Average num
Dividends

Cost of goods sold
Research and development expenses
Selling and administrative expenses
Amortization
Restructuring and other charges
Interest expense
Other (income) expense, net

Income before taxes on income
Taxes on income
Net income

| 6 Months Ended 6/30 |  |
| :---: | :---: |
| 2004 | 2003 |
| 102 |  |
| \$1,059,192 | \$ 948,835 |
| 602,502 | 545,682 |
| 88,990 | 77,859 |
| 172,910 | 149,003 |
| 7,408 | 6,316 |
| 7,716 | 27,104 |
| 12,571 | 16,070 |
| 2,730 | 4,897 |
| 894,827 | 826,931 |
| 164,365 | 121,904 |
| 51,505 | 38,489 |
| 112,860 | 83,415 |

Other comprehensive income:
Foreign currency translation adjustments
Accumulated (losses) gains on derivatives qualifying as hedges (net of tax)

Comprehensive income

Net income per share - basic
$(22,917)$
48, 913

========== $\quad==========$

Net income per share - diluted
Average number of shares outstanding - basic
$\$ 1.20$
$\$ 0.89$
\$1.19
\$0. 88

Average number of shares outstanding - diluted
94, 085
93,970

Dividends declared per share
95,228
95, 077
$\$ 0.335$
$\$ 0.31$

## INTERNATIONAL FLAVORS \& FRAGRANCES INC.

## CONSOLIDATED STATEMENT OF CASH FLOWS

 (DOLLARS IN THOUSANDS)(Unaudited)


These interim statements and management's related discussion and analysis should be read in conjunction with the consolidated financial statements and their related notes, and management's discussion and analysis of results of operations and financial condition included in International Flavors \& Fragrances Inc. ("the Company" or "IFF") 2003 Annual Report on Form 10-K. These interim statements are unaudited. In the opinion of the Company's management, all normal recurring adjustments necessary for a fair presentation of the results for the interim periods have been made.

## STOCK OPTION PLANS:

The Company applies the recognition and measurement principles of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, and related interpretations in accounting for its stock plans. No compensation expense for stock options is reflected in net earnings, as all options granted under such plans have an exercise price not less than the market value of the common stock on the date of grant. The following table illustrates the effect on net income and net income per share if the Company had applied the fair value recognition provisions of Statement of Financial Accounting Standards No. 123 for the period presented:


These pro-forma amounts may not be representative of future disclosures because the estimated fair value of stock options is amortized to expense over the vesting period, and a different number of options may be granted in future years.

## NET INCOME PER SHARE:

Stock options to purchase 872,250 and 887,500 shares were outstanding for the second quarter and the first six months of 2004, respectively, and 5,041,370 and 4,979, 261 shares for the second quarter and first six months of 2003, respectively, but were not included in the computation of diluted net income per share for the respective periods because the options' exercise prices were greater than the average market price of the common shares in the respective periods.

## SEGMENT INFORMATION:

The Company's reportable segment information, based on geographic region, follows. The Company evaluates the performance of its geographic regions based on operating profit, excluding interest expense, other income and expense, certain unallocated expenses, the effects of restructuring and other charges, accounting changes, and income tax expense.

Three Months Ended June 30, 2004

| (Dollars in thousands) | North <br> America | Europe | India Region | Latin America | $\begin{gathered} \text { Asia } \\ \text { Pacific } \end{gathered}$ | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales to unaffiliated customers | \$162,556 | \$210, 758 | \$13,814 | \$55, 761 | \$81,288 | \$ | \$524,177 |
| Transfers between regions | 19,217 | 49,106 | 1,366 | 123 | 8,034 | $(77,846)$ | -- |
| Total sales | \$181, 773 | \$259, 864 | \$15,180 | \$55, 884 | \$89,322 | \$(77, 846 ) | \$524,177 |
| Segment profit | \$ 23, 624 | \$ 60,944 | \$ 3,901 | \$ 7,597 | \$15, 230 | \$ (1,184) | \$110, 112 |
| Corporate and other unallocated expenses |  |  |  |  |  |  | $(12,886)$ |
| Restructuring and other charges |  |  |  |  |  |  | $(7,716)$ |
| Interest expense |  |  |  |  |  |  | $(6,114)$ |
| Other income (expense), net |  |  |  |  |  |  | $(1,305)$ |
| Income before taxes on income |  |  |  |  |  |  | \$82,091 |

Three Months Ended June 30, 2003

| (Dollars in thousands) | North America | Europe | India Region | Latin America | $\begin{aligned} & \text { Asia } \\ & \text { Pacific } \end{aligned}$ | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales to unaffiliated customers | \$151,918 | \$197,961 | \$11, 653 | \$50, 896 | \$70,183 | \$ | \$482, 611 |
| Transfers between regions | 18,216 | 40,431 | 58 | 347 | 5,057 | $(64,109)$ |  |
| Total sales | \$170,134 | \$238, 392 | \$11, 711 | \$51, 243 | \$75,240 | \$(64,109) | \$482, 611 |
| Segment profit | \$ 22,353 | \$ 54,909 | \$ 3,206 | \$ 8,124 | \$12,500 | \$ 688 | \$101, 780 |
| Corporate and other unallocated expenses |  |  |  |  |  |  | $(9,347)$ |
| Restructuring and other charges |  |  |  |  |  |  | $(6,715)$ |
| Interest expense |  |  |  |  |  |  | $(7,957)$ |
| Other income (expense), net |  |  |  |  |  |  | $(2,371)$ |
| Income before taxes on income |  |  |  |  |  |  | \$ 75,390 |

Six Months Ended June 30, 2004

| (Dollars in thousands) | North America | Europe | India Region | Latin America | $\begin{gathered} \text { Asia } \\ \text { Pacific } \end{gathered}$ | Eliminations | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales to unaffiliated customers | \$325, 603 | \$436,194 | \$27,605 | \$109,498 | \$160, 292 | \$ -- | \$1, 059,192 |  |
| Transfers between regions | 40,104 | 96,710 | 1,369 | 410 | 13,676 | $(152,269)$ |  | -- |
| Total sales | \$365,707 | \$532,904 | \$28,974 | \$109, 908 | \$173,968 | \$ 152,269 ) | \$1, 059, 192 |  |
| Segment profit | \$ 43,105 | \$124, 895 | \$ 7,148 | \$ 13, 353 | \$ 28,188 | \$ (124) | \$ | 216,565 |
| Corporate and other unallocated expenses |  |  |  |  |  |  |  | $(29,183)$ |
| Restructuring and other charges |  |  |  |  |  |  |  | $(7,716)$ |
| Interest expense |  |  |  |  |  |  |  | $(12,571)$ |
| Other income (expense), net |  |  |  |  |  |  |  | $(2,730)$ |
| Income before taxes on income |  |  |  |  |  |  | \$ | 164,365 |

Six Months Ended June 30, 2003

| (Dollars in thousands) | North America | Europe | India Region | Latin America | Asia Pacific | Eliminations | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales to unaffiliated customers | \$292, 612 | \$394,332 | \$22,019 | \$102, 202 | \$137,670 | \$ | \$948, 835 |
| Transfers between regions | 39,531 | 80,508 | 306 | 546 | 10,061 | $(130,952)$ | -- |
| Total sales | \$332,143 | \$474, 840 | \$22,325 | \$102, 748 | \$147, 731 | \$(130, 952) | \$948, 835 |
| Segment profit | \$ 36,459 | \$108, 776 | \$ 5,645 | \$ 17, 823 | \$ 24,062 | \$ (877) | \$191, 888 |
| Corporate and other unallocated expenses |  |  |  |  |  |  | $(21,913)$ |
| Restructuring and other charges |  |  |  |  |  |  | $(27,104)$ |
| Interest expense |  |  |  |  |  |  | $(16,070)$ |

RESTRUCTURING AND OTHER CHARGES:
As described in Note 2 of the Notes to the Consolidated Financial Statements included in the Company's 2003 Annual Report on Form 10-K, in October 2000, the Company announced a significant reorganization, including management changes, consolidation of production facilities and related actions.

In May 2004, the Company entered into a letter of intent with Frutarom Industries Ltd. ("Frutarom") for the intended sale of IFF's fruit preparations businesses in Switzerland and Germany. IFF had previously announced its intention to divest itself of this business, which manufactures processed fruit and other natural product preparations used in a wide variety of food products, including baked goods and dairy products. Sales of fruit preparations in 2003 approximated $\$ 90$ million. The sale of the German and Swiss fruit preparations businesses is expected to close in the third quarter. As a result, approximately 170 employees will be severed from the Company and transferred to Frutarom.

IFF also has fruit operations in France representing $30 \%$ of the total fruit preparations business. The Company is currently in the consultation process with its French employee works council on the potential sale of the French fruit preparations business to Frutarom.

In June 2004, the Company announced that it would close its Canadian manufacturing facility by the end of 2004 and transfer production to its South Brunswick, New Jersey and Carrollton, Texas facilities. As a result, 24 employees will be severed from the Company.

As a result of these actions, the Company recorded $\$ 7.7$ million ( $\$ 5.0$ million after tax or $\$ .06$ per share) of restructuring and other charges related to the impairment of certain European fruit preparations assets, and the closure of the Canadian manufacturing facility. In 2004, the Company anticipates that it will incur, after consideration of the net sales proceeds, additional costs of Euro 11.0 - 12.0 million ( $\$ 13.0$ - $\$ 14.0$ million at current exchange rates) with respect to the disposition of the fruit preparations business and related actions.

Movements in the liabilities related to the restructuring charges were (in millions):

|  | EMPLOYEERELATED | ASSET-RELATED <br> AND OTHER | TOTAL |
| :---: | :---: | :---: | :---: |
| Balance December 31, 2003 | \$19.6 | \$1.5 | \$ 21.1 |
| Additional charges | 2.3 | 5.4 | 7.7 |
| Cash and other costs | (11.2) | (6.2) | (17.4) |
| Balance June 30, 2004 | \$10.7 | \$0.7 | \$11.4 |

The balance of the employee-related liabilities are expected to be utilized by 2006 as obligations are satisfied and as the final decommissioning and disposal of the affected equipment occurs.

The Company established accruals relating to the integration of BBA operations. Costs associated with these integration activities, relating mainly to employee separation and facility closures, were recorded as a component of purchase accounting; such costs did not directly impact current earnings.

Movements in acquisition accounting accruals were (in millions):
EMPLOYEE-
RELATED
Balance December 31, 2003
Cash and other costs
$\$ 2.4$
$(2.4)$
----
$\$--$

Balance June 30, 2004
=====
The Company has utilized the acquisition accounting accruals.

## COMPREHENSIVE INCOME:

Changes in the accumulated other comprehensive income component of shareholders' equity were as follows:

| 2004 (Dollars in thousands) | Translation adjustments | Accumulated losses on derivatives qualifying as hedges, net of tax | Minimum Pension Obligation, net of tax | Total |
| :---: | :---: | :---: | :---: | :---: |
| Balance December 31, 2003 | \$ $(45,188)$ | \$ $(3,678)$ | \$(82, 815) | \$(131, 681$)$ |
| Change | $(22,917)$ | $(5,825)$ | - | $(28,742)$ |
| Balance June 30, 2004 | \$ 68,105 ) | \$(9,503) | \$(82,815) | \$(160, 423) |


| 2003 (Dollars in thousands) | Translation adjustments | Accumulated gains on derivatives qualifying as hedges, net of tax | Minimum Pension Obligation, net of tax | Total |
| :---: | :---: | :---: | :---: | :---: |
| Balance December 31, 2002 | \$ $(138,175)$ | \$ 733 | \$(75, 038) | \$ 212,480 ) |
| Change | 48,913 | 659 |  | 49,572 |
| Balance June 30, 2003 | \$( 89, 262) | \$1,392 | \$(75, 038) | \$ 162,908 ) |

## BORROWINGS:

Debt consists of the following (Dollars in thousands):


At June 30, 2004, commercial paper maturities did not extend beyond July 22, 2004 and the weighted average interest rate on total borrowings was $2.9 \%$ compared to 3.0\% at December 31, 2003.

INTANGIBLE ASSETS, NET:
The following tables reflect the carrying values for Intangible assets and Accumulated amortization at June 30, 2004 and December 31, 2003:
(Dollars in thousands)

Goodwill
Other indefinite lived intangibles
Trademarks and other
Total

June 30, 2004 Gross Carrying Value

## \$689, 100

19, 200
175, 210
\$883, 510
========

June 30, 2004 Accumulated Amortization
\$41, 534
1,184
48,164
\$90, 882
=======
(Dollars in thousands)

Goodwill
Other indefinite lived intangibles Trademarks and other

Total

December 31, 2003 Gross Carrying Value

December 31, 2003
Accumulated Amortization

| $\$ 688,760$ | $\$ 41,534$ |
| ---: | ---: |
| 19,200 | 1,184 |
| 174,699 | 40,528 |
| ------ | ----- |
| $\$ 882,659$ | $\$ 83,246$ |
| $========$ | $=======$ |

The changes in goodwill and intangible assets result from adjustments to acquisition accounting for Celessence. Estimated amortization expense will be $\$ 3.7$ million per quarter for 2004 to 2006. Estimated amortization expense will be $\$ 3.7$ million for the first three quarters of $2007, \$ 2.4$ million in the fourth quarter of 2007, and $\$ 1.7$ million per quarter in 2008 and 2009.

RETIREMENT BENEFITS:
As described in Note 14 of the Notes to the Consolidated Financial Statements included in the Company's 2003 Annual Report on Form $10-\mathrm{K}$, the Company and most of its subsidiaries have pension and/or other retirement benefit plans covering substantially all employees.

For the second quarter and six months ended June 30, 2004 and 2003, pension expense for the U.S. and non U.S. plans included the following components:
U.S. Plans
(Dollars in thousands)

Service cost for benefits earned
Interest cost on projected benefit obligation
Expected return on plan assets
Net amortization and deferrals
Special termination benefits
Defined benefit plans
Defined contribution and other retirement plans
Total pension expense

Non U.S. Plans
(Dollars in thousands)

Service cost for benefits earned
Interest cost on projected benefit obligation
Expected return on plan assets
Net amortization and deferrals
Special termination benefits
Defined benefit plans
Defined contribution and other retirement plans
Total pension expense

| Three Months Ended June 30, | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: |
| 2004 | 2003 | 2004 | 2003 |
| --- | --- | ------ |  |
| $\$ 2,391$ | $\$ 2,117$ | $\$ 4,782$ |  |
| 5,070 | 4,943 | 10,140 | $\$ 4,234$ |
| $(5,203)$ | $(5,469)$ | $(10,406)$ | 9,886 |
| 591 | 177 | 1,182 | $(10,938)$ |
| - | 325 | ----- | 354 |
| ---- | ---- | 5,698 | 650 |
| 2,849 | 2,093 | 1,539 | ----- |
| 851 | 633 | ----- | 4,186 |
| ---- | ----- | $\$ 7,237$ | 1,267 |
| $\$ 3,700$ | $\$ 2,726$ | $======$ | ----- |
| $=====$ | $======$ | $\$ 5,453$ |  |



The Company expects to contribute $\$ 4.8$ million to its U.S. pension plans in 2004. In the second quarter and six-month period ended June 30, 2004, \$3.2 million and $\$ 3.9$ million of contributions were made to the U.S. pension plans, respectively. The Company expects to contribute $\$ 18.5$ million to its non-U.S. pension plans in 2004. In the second quarter and six-month period ended June 30, 2004, $\$ 4.0$ million and $\$ 6.5$ million of contributions were made to its non-U.S. pension plans, respectively.

The special termination benefits in 2003 are the result of termination agreements in the U.S. and Europe providing for enhanced retirement benefits to eligible employees.

For the second quarter and six months ended June 30, 2004 and 2003, expense recognized for postretirement benefits other than pensions included the following components:

| (Dollars in thousands) | $\begin{aligned} & \text { Three } \\ & 2004 \end{aligned}$ | Months Ended June 30, 2003 |
| :---: | :---: | :---: |
| Service cost for benefits earned | \$ 645 | \$ 688 |
| Interest on benefit obligation | 1,304 | 1,555 |
| Net amortization and deferrals | (52) | 261 |
| Total postretirement benefit expense | \$1,897 | \$2,504 |

On December 8, 2003, President Bush signed into law the Medicare Prescription Drug, Improvement and Modernization Act of 2003. Following the guidance of the Financial Accounting Standards Board, the Company has elected to defer recognition of the effects of this Act. The Financial Accounting Standards Board Staff Position No. 106-2, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003" is effective July 1, 2004 and the Company is currently assessing the implications of this Act on the Consolidated Financial Statements. The net periodic postretirement benefit costs in the above table do not reflect the effect of the Act on the plan.

## RECLASSIFICATIONS:

Certain reclassifications have been made to the prior year's financial statements to conform to fiscal 2004 classifications.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND

 FINANCIAL CONDITION
## OPERATIONS

Worldwide net sales for the second quarter of 2004 totaled $\$ 524.2$ million, increasing $9 \%$ in comparison to the prior year quarter. Reported sales for the 2004 quarter benefited from the strengthening of various currencies in relation to the U.S. dollar; had exchange rates remained constant, sales for the second quarter 2004 would have increased $5 \%$ in comparison to the prior year quarter.

Second quarter 2004 sales growth was strong in all geographic regions although performance in Europe was the result of favorable currency translation. For the quarter, sales performance by region was as follows:
o North America flavor sales grew 5\% while fragrances grew 8\%; in total, sales grew 7\%. The flavor sales performance was driven by new wins and continued strong order activity across the entire customer portfolio. Functional fragrance and aroma chemical sales increased 6\% and 29\%, respectively, while fine fragrance sales declined 1\%.
o European sales increased 6\% with fragrances increasing 8\% and flavors 4\%; reported sales benefited from the strength of the Euro and Pound Sterling For the region, local currency sales declined 1\%. Flavor compound sales grew 4\% in local currency, although this performance was offset by persistent weakness in sales of fruit preparations, which declined 20\%; total flavor sales declined $3 \%$. Local currency fragrance sales increased $1 \%$ for the quarter; sales of functional and fine fragrances increased $4 \%$ and 11\%, respectively, while aroma chemical sales declined 14\%. The fine fragrance performance was driven by a number of new product wins.
$0 \quad$ Asia Pacific sales increased 16\% with fragrances increasing 11\% and flavors 19\%; reported sales benefited from the strength of the Yen and the Australian dollar. Local currency flavor and fragrance sales increased 13\% and $7 \%$, respectively. The strong performance reflects improving economic conditions in the region and the benefit of significant new wins in both flavors and fragrances. For the region, local currency sales growth was strongest in Greater China, Australia, Indonesia and the Philippines, with respective increases of $29 \%, 7 \%, 14 \%$ and $24 \%$. Japan sales remained flat in local currency which, due to the strength of the Yen, resulted in a $9 \%$ increase in reported dollars.

0 Latin American sales increased 11\% with fragrances increasing 13\% and flavors 5\%. Mexico, Argentina, and Central America flavor sales grew 28\%, $17 \%$ and $40 \%$, respectively. Fragrance sales increased in all product categories with fine fragrances increasing 12\%, functional fragrances $10 \%$ and aroma chemicals 39\%.
o India sales increased $13 \%$ in local currency and $14 \%$ in reported dollars. Local currency fragrance sales increased $8 \%$, resulting in an $11 \%$ increase in reported dollars; flavor sales increased 17\% in local currency, resulting in an 18\% increase in reported dollars. In both flavors and fragrances, the sales performance reflected the benefit of new product wins and the continued strength of the Indian economy.

The percentage relationship of cost of goods sold and other operating expenses to sales for the second quarter 2004 and 2003 are detailed below

SECOND QUARTER

Cost of Goods Sold Research and Development Expenses Selling and Administrative Expenses

| ---------------- |  |
| :--- | ---: |
| 2004 | 2003 |
| ---- | --- |
| $56.4 \%$ | $87.0 \%$ |
| $8.5 \%$ | $8.1 \%$ |
| $15.9 \%$ | $15.1 \%$ |

Cost of goods sold, as a percentage of net sales, decreased from the prior year period primarily due to improved sales and product mix, and realization of savings from the 2003 restructuring activities, much of which impacted manufacturing costs.

Research and development ("R\&D") expenses totaled $8.5 \%$ of sales compared to $8.1 \%$ in the prior year quarter, consistent with the Company's intended level of R\&D spending. These expenses are expected to approximate 8-8.5\% of sales on a full year basis. Selling, General and Administrative ("SG\&A") expenses, as a percentage of sales, increased to $15.9 \%$ from $15.1 \%$. The SG\&A increase resulted from recognition in the quarter of approximately $\$ 1.1$ million related to the cost of
restricted stock units for which there was no comparable amount in the 2003 results, and higher expense accruals under the Company's incentive compensation plans, based on the improved operating performance relative to 2003.

Interest expense declined $23 \%$ from the prior year as a result of the Company's interest rate management and debt reduction initiatives. The weighted average interest rate on total borrowings during the second quarter 2004 was $2.9 \%$ compared to $3.2 \%$ in the 2003 second quarter.

The effective tax rate for the second quarter of 2004 was $31.2 \%$ compared to $31.8 \%$ for the comparable 2003 quarter. The lower effective tax rate in 2004 reflects differences with respect to tax expense incurred on the restructuring charges recorded in both periods. Excluding restructuring charges the Company expects an effective tax rate of $31.5 \%$ for 2004.

For the six-month period ended June 30, 2004 sales performance by region was as follows:

0 North America fragrance sales increased 10\% while flavor sales increased 11\%. Functional fragrance, fine fragrance and chemical sales increased 10\%, $4 \%$ and $21 \%$, respectively.
$0 \quad$ Europe sales declined $1 \%$ in local currency, increasing 10\% in dollars Local currency flavor sales declined $2 \%$ resulting in a $9 \%$ increase in reported dollar sales. Flavor compound sales grew $3 \%$ in local currency, although this performance was offset by persistent weakness in sales of fruit preparations which declined 14\%. Fragrance sales were flat in local currency, resulting in an $11 \%$ increase in reported dollar sales. Fine fragrance and functional fragrance local currency sales increased $6 \%$ and $4 \%$, respectively, while aroma chemical sales declined $12 \%$.

Local currency sales in Asia Pacific increased 9\% resulting in a $16 \%$ increase in reported dollar sales. Local currency fragrance sales increased $7 \%$ resulting in a $12 \%$ increase in reported dollars; local currency flavor sales increased $10 \%$ and $18 \%$ in reported dollars. This strong performance reflects improving economic conditions in the region and the benefit of significant new wins in both fragrances and flavors. For the region, sales growth was strongest in Australia, Greater China, Indonesia, and Thailand, with respective local currency increases of $6 \%, 22 \%, 8 \%$ and $11 \%$, respectively.
o Latin America sales increased 10\% in comparison to the prior year. Flavor sales increased $7 \%$, benefiting from increases of $44 \%$ and $19 \%$ in Central America and Mexico, respectively, reflecting new wins and improved economic conditions. Fragrance sales increased $11 \%$ with Central America, Mexico and Brazil increasing 20\%, 7\% and 7\%, respectively; Argentina fragrance sales increased 31\% for the period.
o India sales increased $21 \%$ in local currency and $24 \%$ in reported dollars. This performance was led by a $26 \%$ local currency increase in flavor sales with fragrance sales increasing $16 \%$ in comparison to the prior year period In both flavors and fragrances, the sales performance reflected the benefit of both new product wins and the continued strength of the Indian economy.

The percentage relationship of cost of goods sold and other operating expenses to sales for the first six months 2004 and 2003 are detailed below.


Cost of goods sold, as a percentage of net sales, decreased from the prior year primarily due to improved sales performance and product mix and realization of savings from the 2003 restructuring activities, much of which impacted manufacturing costs.

R\&D expenses totaled $8.4 \%$ of sales compared to $8.2 \%$ in the prior year period, consistent with the Company's intended level of R\&D spending. SG\&A expenses, as a percentage of sales, increased to $16.3 \%$ from 15.7\%. The SG\&A increase in the six month period resulted from recognition of approximately $\$ 1.1$ million related to the cost of restricted stock units for which there was no comparable amount in the 2003 results, and higher expense accruals under the Company's incentive compensation plans, based on the improved operating performance relative to 2003.

Interest expense declined $22 \%$ from the prior year as a result of the Company's interest rate management and debt reduction initiatives. The weighted average interest rate on total borrowings during the first six months of 2004 was $2.8 \%$ compared to $3.3 \%$ for the first six months of 2003.

The effective tax rate for the first six months of 2004 was $31.3 \%$ compared to $31.6 \%$ for the first six months of 2003. The lower effective tax rate in 2004 reflects differences with respect to tax expense incurred on the restructuring charges recorded in both periods. Excluding restructuring charges the Company expects an effective tax rate of $31.5 \%$ for 2004.

## RESTRUCTURING AND OTHER CHARGES

As described in Note 2 of the Notes to the Consolidated Financial Statements included in the Company's 2003 Annual Report on Form 10-K, in October 2000, the Company announced a significant reorganization, including management changes, consolidation of production facilities and related actions.

In May 2004, the Company entered into a letter of intent with Frutarom Industries Ltd. ("Frutarom") for the intended sale of IFF's fruit preparations businesses in Switzerland and Germany. IFF had previously announced its intention to divest itself of this business, which manufactures processed fruit and other natural product preparations used in a wide variety of food products, including baked goods and dairy products. Sales of fruit preparations in 2003 approximated $\$ 90$ million. The sale of the German and Swiss fruit preparations businesses is expected to close in the third quarter. As a result, approximately 170 employees will be severed from the Company and transferred to Frutarom.

IFF also has fruit operations in France representing $30 \%$ of the total fruit preparations business. The Company is currently in the consultation process with its French employee works council on the potential sale of the French fruit preparations business to Frutarom.

In June 2004, the Company announced that it would close its Canadian manufacturing facility by the end of 2004 and transfer production to its South Brunswick, New Jersey and Carrollton, Texas facilities. As a result, 24 employees will be severed from the Company.

As a result of these actions, the Company recorded $\$ 7.7$ million ( $\$ 5.0$ million after tax or $\$ .06$ per share) of restructuring and other charges related to the impairment of certain European fruit preparations assets, and the closure of the Canadian manufacturing facility. In 2004, the Company anticipates that it will incur, after consideration of the net sales proceeds, additional costs of Euro $11.0-12.0$ million ( $\$ 13.0-\$ 14.0$ million at current exchange rates) with respect to the disposition of the fruit preparations business and related actions.

Movements in the liabilities related to the restructuring charges were (in millions):

|  | EMPLOYEERELATED | ASSET-RELATED <br> AND OTHER | TOTAL |
| :---: | :---: | :---: | :---: |
| Balance December 31, 2003 | \$19.6 | \$1.5 | \$ 21.1 |
| Additional charges | 2.3 | 5.4 | 7.7 |
| Cash and other costs | (11.2) | (6.2) | (17.4) |
| Balance June 30, 2004 | \$10.7 | \$0.7 | \$11.4 |
|  | ==== | === | === |

The balance of the employee-related liabilities are expected to be utilized by 2006 as obligations are satisfied and as the final decommissioning and disposal of the affected equipment occurs.

The Company established accruals relating to the integration of BBA operations. Costs associated with these integration activities, relating mainly to employee separation and facility closures, were recorded as a component of purchase accounting; such costs did not directly impact current earnings.

Movements in acquisition accounting accruals were (in millions):

|  | EMPLOYEE- <br> RELATED |
| :--- | :---: |
| Balance December 31, 2003 | --------- |
| Cash and other costs | $\$ 2.4$ |
| Balance June 30, 2004 | $(2.4)$ |
|  | \$--- |
| $====$ |  |

The Company has utilized the acquisition accounting accruals.

## FINANCIAL CONDITION

Cash, cash equivalents and short-term investments totaled $\$ 11.7$ million at June 30, 2004. Working capital, at June 30, 2004 was $\$ 455.0$ million compared to $\$ 376.6$ million at December 31, 2003. The working capital increase is directly attributable to an increase in receivables in 2004 resulting from the Company's strong sales performance. Gross additions to property, plant and equipment during the second quarter and six-month period ended June 30, 2004 were $\$ 14.4$ million and $\$ 26.7$ million, respectively. The Company expects additions to property, plant and equipment to approximate $\$ 80.0$ to $\$ 85.0 \mathrm{million}$ for the full year 2004.

At June 30, 2004, the Company's outstanding commercial paper had an average interest rate of $1.4 \%$. Commercial paper maturities did not extend beyond July 22, 2004. Bank loans and the current portion of long-term debt is $\$ 33.9$ million at June 30, 2004. The Company reduced debt $\$ 33.2$ million in the second quarter and $\$ 38.6$ million in the first half of 2004. The Company anticipates that debt reduction will approximate $\$ 100.0$ million for the full year 2004.

In January and April 2004, the Company paid a quarterly cash dividend of $\$ .16$ per share to shareholders. In May, the Board of Directors increased the dividend to $\$ .175$ per share effective with the July payment. This increase of $9.4 \%$ represents a payout of approximately $30-35 \%$ of forecast earnings consistent with the Company's long-term dividend payout plan.

Under the share repurchase program authorized in October 2002 the Company repurchased approximately 0.5 million shares and 0.8 million shares in the three- and six- month periods ended June 30, 2004. At June 30, 2004, the Company had $\$ 15.0$ million remaining under the October 2002 repurchase plan. In July 2004, the Company's Board of Directors authorized a new share repurchase program of $\$ 100.0$ million (approximately 2.8 million shares at the current market price); this program is expected to be completed over the next 18 to 24 months. Repurchases will be made from time to time on the open market or through private transactions as market and business conditions warrant. The repurchased shares will be available for use in connection with the Company's employee benefit plans and for other general corporate purposes.

The Company anticipates that its financing requirements will be funded from internal sources and credit facilities currently in place. Cash flows from operations are sufficient to fund the Company's anticipated normal capital spending, dividends and other requirements including debt reduction for at least the next twelve to eighteen months.

## EQUITY COMPENSATION PLANS

The Company granted restricted stock units ("RSU's") in May 2004 as an element of its incentive compensation plans for all eligible U.S. - based employees and a majority of eligible overseas employees. Vesting of the RSU's for the Company's senior management will be performance and time based, and for the remainder of eligible employees, vesting will be time based; the vesting period will be three years from date of grant. As a result of these awards, the Company expects to record approximately $\$ 4.5$ million to $\$ 6.0$ million in pre-tax compensation expense during 2004; the actual expense will depend upon the value of the Company's stock.

## NON-GAAP FINANCIAL MEASURES

The discussion of the Company's 2004 second quarter and six-month results exclude the impact of certain restructuring and other charges recorded in 2004 and 2003 related to the Company's reorganization plan as well as the effects of exchange rate fluctuations. Such information is supplemental to information presented in accordance with generally accepted accounting principles (GAAP) and is not intended to represent a presentation in accordance with GAAP. In discussing its historical and expected future results and financial condition, the Company believes it is meaningful for investors to be made aware of and to be assisted in a better understanding of, on a period-to-period comparative basis, the relative impact of the 2004 and 2003 restructuring and other charges as well as ongoing exchange rate fluctuations on the Company's operating results and financial condition. In addition, management reviews this non-GAAP financial performance measure to evaluate performance on a comparative period-to-period basis in terms of absolute performance and trend performance.

CAUTIONARY STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

Statements in this quarterly report, which are not historical facts or information, are "forward-looking statements" within the meaning of The Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based on management's reasonable current assumptions and expectations. Such forward-looking statements, which may be identified by such words as "expect", "anticipate", "outlook", "guidance", "may" and similar forward-looking terminology, involve significant risks, uncertainties and other factors, which may cause the actual results of the Company to be materially different from any future results expressed or implied by such forward-looking statements, and there can be no assurance that actual results will not differ materially from management's expectations. Such factors include, among others, the following: general economic and business conditions in the Company's markets, including economic, population health and political uncertainties; interest rates; the price and availability of raw materials; the Company's ability to implement its business strategy, including the achievement of anticipated cost savings, profitability and growth targets; the impact of currency fluctuation or devaluation in the Company's principal foreign markets and the success of the Company's hedging and risk management strategies; the impact of possible pension funding obligations and increased pension expense on the Company's cash flow and results of operations; the effect of legal and regulatory proceedings, as well as restrictions imposed on the Company, its operations or its representatives by foreign governments; and the fact that the outcome of litigation is highly uncertain and unpredictable and there can be no assurance that the triers of fact or law, at either the trial level or at any appellate level, will accept the factual assertions, factual defenses or legal positions of the Company or its factual or expert witnesses in any such litigation. The Company intends its forward-looking statements to speak only as of the time of such statements and does not undertake to update or revise them as more information becomes available or to reflect changes in expectations, assumptions or results.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
There are no material changes in market risk from the information provided in the Company's Form 10-K for the year ended December 31, 2003 filed with the Securities and Exchange Commission.

ITEM 4. CONTROLS AND PROCEDURES
The Company's Chief Executive Officer and Chief Financial Officer, with the assistance of other members of the Company's management, have evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form $10-Q$. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective.

The Company's Chief Executive Officer and Chief Financial Officer have also concluded that there have been no changes in the Company's internal control over financial reporting during the quarter ended June 30, 2004 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

The Company is subject to various claims and legal actions in the ordinary course of its business.

On January 15, 2004, the Circuit Court of Jasper County, Missouri denied class action status to a purported class action brought against the Company on behalf of certain former and current workers at a plant owned and operated by Gilster-Mary Lee Corp. in Jasper, Missouri. See the Company's 2003 Annual Report on Form 10-K under "Legal Proceedings." The plaintiffs in that action are alleging that they sustained respiratory injuries in the workplace due to the use by Gilster-Mary Lee Corp of an IFF and BBA flavor. As a result of this decision, each of the 30 plaintiff cases is to be tried separately. The Company appealed a March 15, 2004 jury verdict in favor of one of the plaintiffs awarding approximately $\$ 20$ million in compensatory damages. The Company believes that the verdict is not supported by the evidence or law. On April 30, 2004 a second case was settled for an amount agreed by the parties to be held confidential, on June 28, 2004 the trial court found in favor of the Company in four additional plaintiff's cases, and on July 21, 2004 another case was resolved through a confidential settlement.

Six other actions based on similar claims of respiratory illness are currently pending against the Company and other flavor suppliers. The parties are in the discovery phase in the action brought against the Company and another flavor supplier by 20 former and current workers at a popcorn factory in Marion, Ohio. In May 2004, the Company and another flavor supplier were named defendants in a lawsuit by 4 former workers at a Ridgeway, Illinois factory in an action brought in the Circuit Court for the Second Judicial Circuit, Gallatin County, Illinois and another concerning 11 other workers at this same plant was filed in July 2004 in Cook County, Illinois against the Company and another flavor supplier. In June 2004, the Company and 3 other flavor suppliers were named defendants in a lawsuit by 1 current worker at a Sioux City, Iowa facility in an action brought in the Iowa District Court for Woodbury County. In July 2004, the Company and 3 other flavor suppliers were named defendants in a lawsuit by a former worker at a Northlake, Illinois facility in an action brought in the Circuit Court of Cook County, Illinois. In July 2004, the Company, 4 other flavor suppliers and other unnamed parties were named defendants in a lawsuit by 1 former worker at an Iowa City, Iowa facility in an action filed in U.S. District Court for the Northern District of Iowa. While the Company has not been served with a complaint, it has received information concerning an additional action based on similar claims of respiratory illness by 1 plaintiff in Hamilton County, Ohio against the Company, 5 other flavor suppliers and other unnamed defendants.

The Company believes that all IFF and BBA flavors at issue in these matters meet the requirements of the U.S. Food and Drug Administration and are safe for handling and use by workers in food manufacturing plants when used according to specified safety procedures. These procedures are detailed in instructions that IFF and BBA provide to all its customers for the safe handling and use of its flavors. It is the responsibility of IFF's customers to ensure that these instructions, which include the use of appropriate engineering controls, such as adequate ventilation, proper handling procedures and respiratory protection for workers, are followed in the workplace.

While the outcome of any litigation cannot be predicted with certainty, in light of the merits of its defenses and the availability of insurance, the Company does not expect the outcome of the above cases, singly or in the aggregate, to have a material adverse effect on the Company's financial condition, results of operation or liquidity.

ITEM 2. CHANGES IN SECURITIES, USE OF PROCEEDS AND ISSUER PURCHASES OF EQUITY SECURITIES
(e) Issuer Purchases of Equity Securities

|  |  |  |  |
| :--- | :--- | :--- | :--- |
|  |  |  | TOTAL NUMBER OF SHARES |

14, 805,849
(1) An aggregate of 460,000 shares of common stock were repurchased during the second quarter period ended June 30, 2004 under a repurchase program announced in October 2002.
(2) Under the program announced in October 2002, the Board of Directors approved the repurchase by the Company of up to $\$ 100.0$ million of its common stock.
(3) On July 27, 2004, the Board of Directors approved the repurchase of an additional $\$ 100.0$ million of its common stock.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

## PART II. OTHER INFORMATION

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
The following matters were submitted to a vote of security holders during the Company's annual meeting of shareholders held on May 11, 2004:

## 1.) Election of Directors

 Margaret Hayes Adame Gunter Blobel J. Michael Cook Peter A. Georgescu Richard A. Goldstein Alexandra A. Herzan Arthur C. Martinez Burton M. TanskyVOTES
CAST FOR

75,089,808 4,143,828 75,585,158 $\quad 3,648,478$ 75,187,839 4,045,797 75,582,996 3,650,640 75,471,574 3,762,062 75,485,151 $\quad 3,748,485$ 75,183,774 4,049,862 75,583,119 3,650,517

| FOR | AGAINST | ABSTENTIONS | BROKER <br> NON-VOTES |
| :---: | :---: | :---: | :---: |
| $74,283,634$ | $3,452,659$ | $1,497,343$ | --- |
| FOR | AGAINST | ABSTENTIONS | BROKER |
| $8,064,304$ | $60,861,567$ | $2,998,780$ | $7,308,985$ |

2.) Ratification of
PricewaterhouseCoopers LLP as independent accountants
3.) International Brotherhood of Electrical Worker's Pension Benefit Fund proposal relating to auditor independence.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits
31.1 Certification of Richard A. Goldstein, Chairman of the Board and Chief Executive Officer of the Company, Pursuant to Securities Exchange Act Rule 13a-14(a).
31.2 Certification of Douglas J. Wetmore, Senior Vice President and Chief Financial Officer of the Company, Pursuant to Securities Exchange Act Rule 13a-14(a).

Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The Sarbanes-0xley Act Of 2002, signed by Richard A. Goldstein, Chairman of the Board and Chief Executive Officer of the Company, and Douglas J. Wetmore, Senior Vice President and Chief Financial Officer of the Company.
(b) Reports on Form 8-K

The Company furnished the following Reports on Form 8-K since the beginning of the quarter for which this report on Form 10-Q is filed:
o Report on Form 8-K dated April 29, 2004 furnishing under Item 12 a copy of a Company press release dated April 29, 2004, regarding the Company's financial results for the first quarter of 2004
o Report on Form 8-K dated May 11, 2004 furnishing under Item 9 regarding to the increase in the regularly quarterly cash dividend.
o Report on Form 8-K dated May 27, 2004 furnishing under Item 9 announcing that IFF entered into a letter of intent with Frutarom Industries Ltd. for the intended sale of its fruit preparations businesses in Switzerland and Germany and the potential closure of its manufacturing facilities in Dijon, France.
o Report on Form 8-K dated July 29, 2004 furnishing under Item 12 a copy of a Company press release dated July 29, 2004, regarding the Company's financial results for the second quarter and six-month period ended June 30, 2004.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERNATIONAL FLAVORS \& FRAGRANCES INC.
Dated: August 6, 2004 By: /S/ DOUGLAS J. WETMORE

Douglas J. Wetmore, Senior Vice President and Chief Financial Officer

Dated: August 6, 2004 By: /S/ DENNIS M. MEANY
Dennis M. Meany, Senior Vice President, General Counsel and Secretary

## EXHIBIT INDEX

## Number

31.1
31.2

Description

Certification of Richard A. Goldstein, Chairman of the Board and Chief Executive Officer of the Company, Pursuant to Securities Exchange Act Rule 13a-14(a).

Certification of Douglas J. Wetmore, Senior Vice President and Chief Financial Officer of the Company, Pursuant to Securities Exchange Act Rule 13a-14(a).

Certification Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of The Sarbanes-Oxley Act Of 2002, signed by Richard A. Goldstein, Chairman of the Board and Chief Executive Officer of the Company, and Douglas J. Wetmore, Senior Vice President and Chief Financial Officer of the Company.

## CERTIFICATION

I, Richard A. Goldstein, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of International Flavors \& Fragrances Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

I, Douglas J. Wetmore, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of International Flavors \& Fragrances Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
(b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

## CERTIFICATION OF CEO AND CFO PURSUANT TO

18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
In connection with the Quarterly Report on Form 10-Q of International Flavors \& Fragrances Inc. (the "Company") for the quarterly period ended June 30, 2004 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Richard A. Goldstein, as Chief Executive Officer of the Company, and Douglas J. Wetmore, as Chief Financial Officer, each hereby certifies, pursuant to 18 U.S.C. (section) 1350, as adopted pursuant to (section) 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

## /S/ Richard A. Goldstein

Name: Richard A, Goldstein
Title: Chairman of the Board and Chief Executive Officer
Date: August 6, 2004

## /S/ Douglas J. Wetmore

Name: Douglas J. Wetmore
Title: Senior Vice President and Chief Financial Officer
Date: August 6, 2004

